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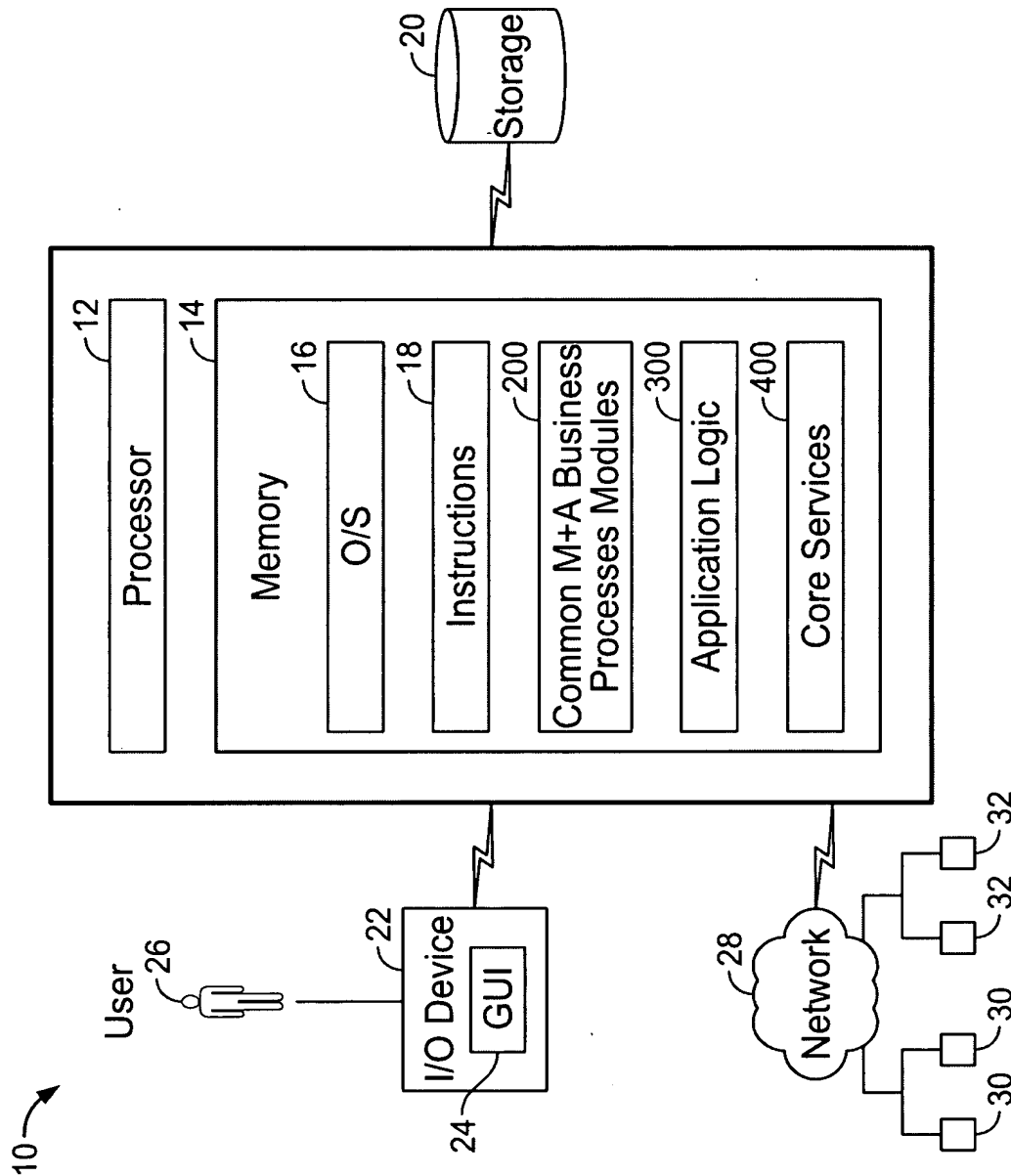


FIG. 1

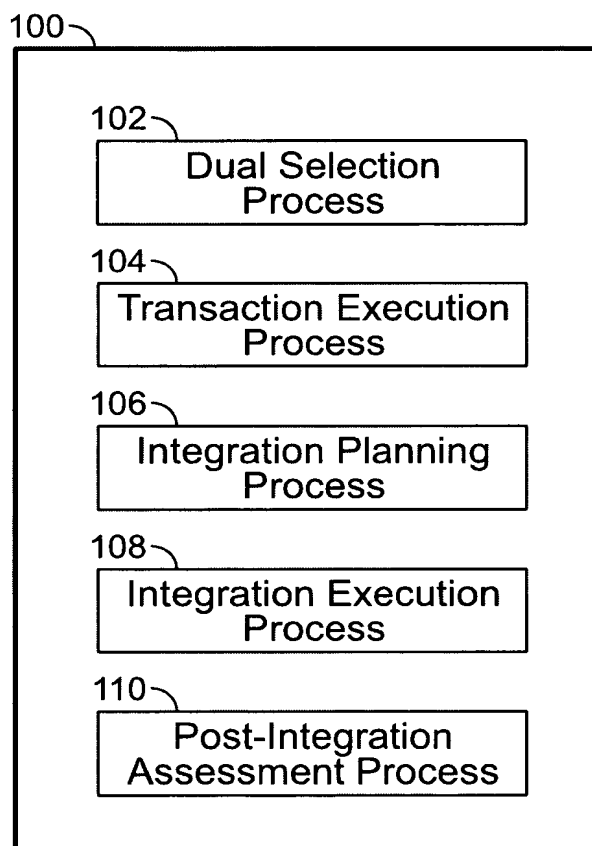


FIG. 2

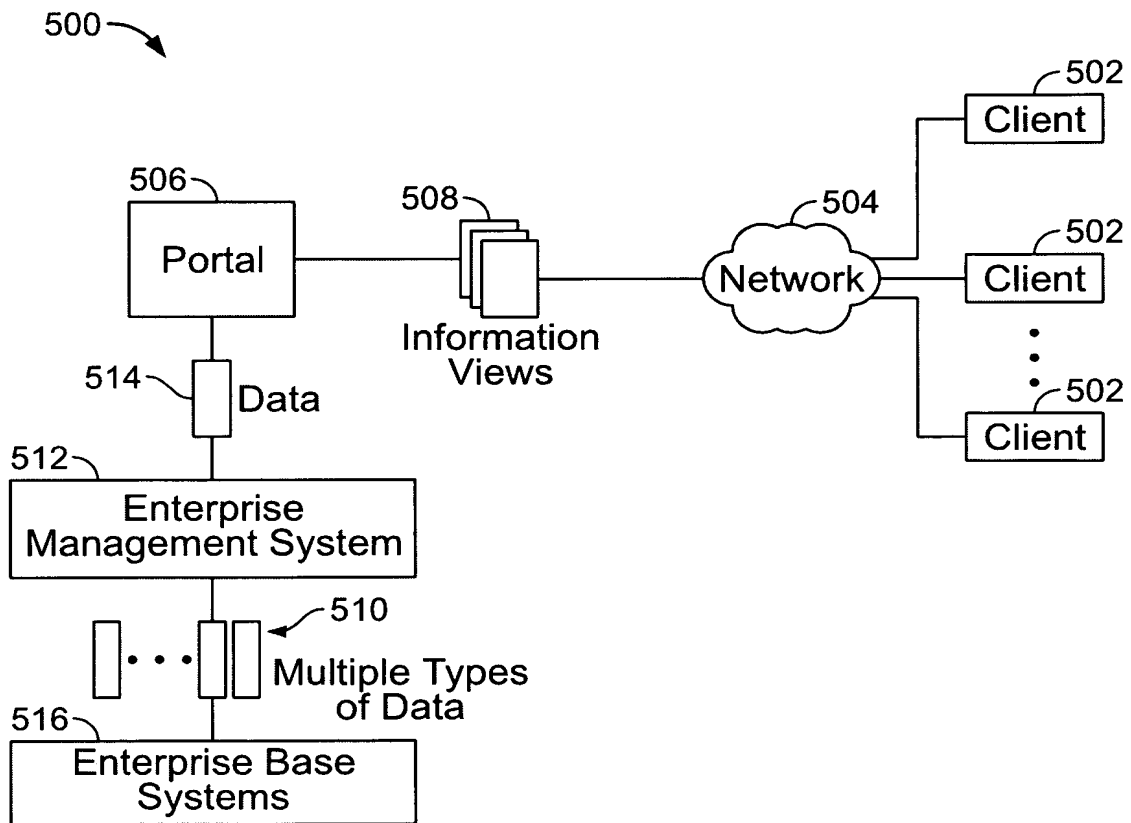
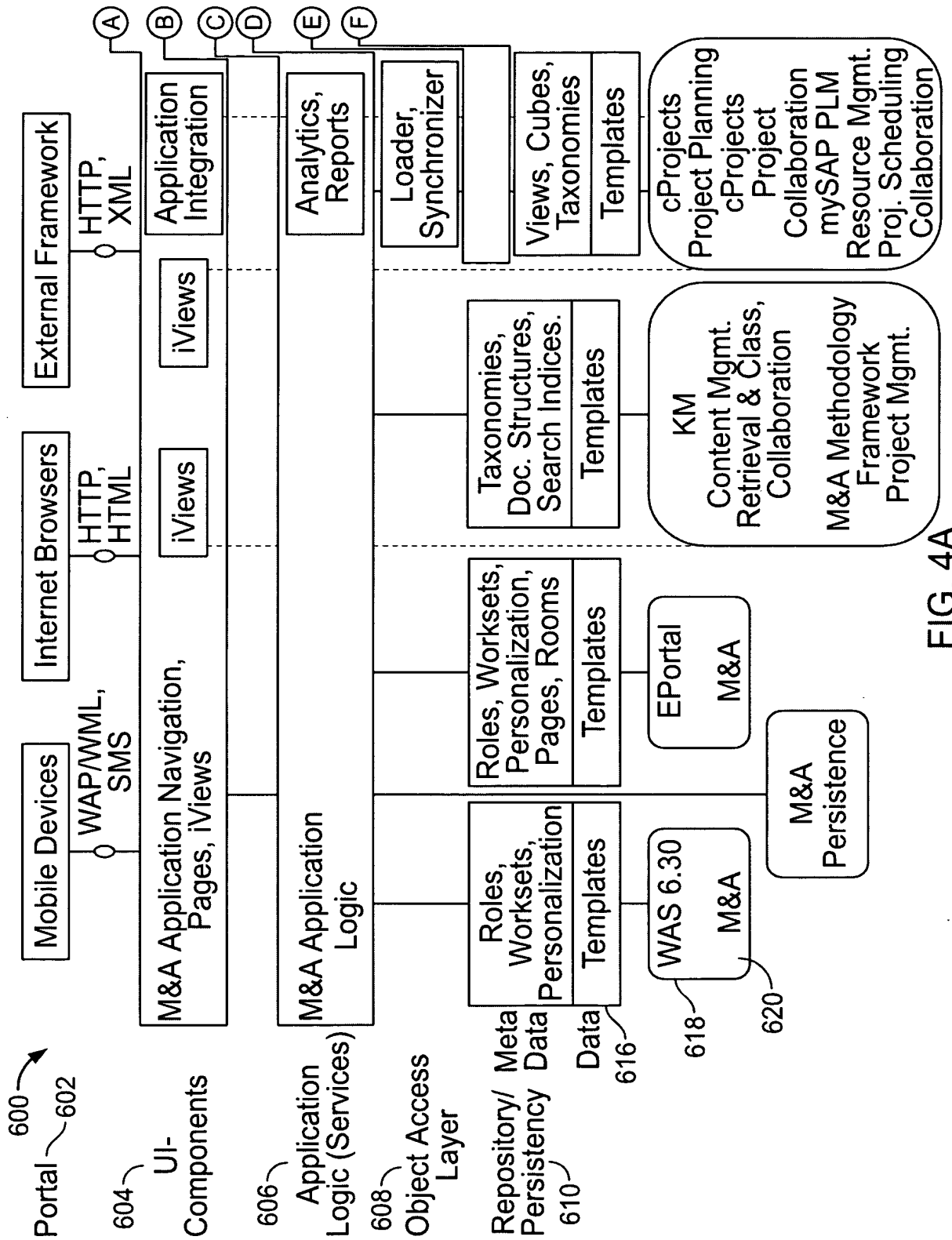
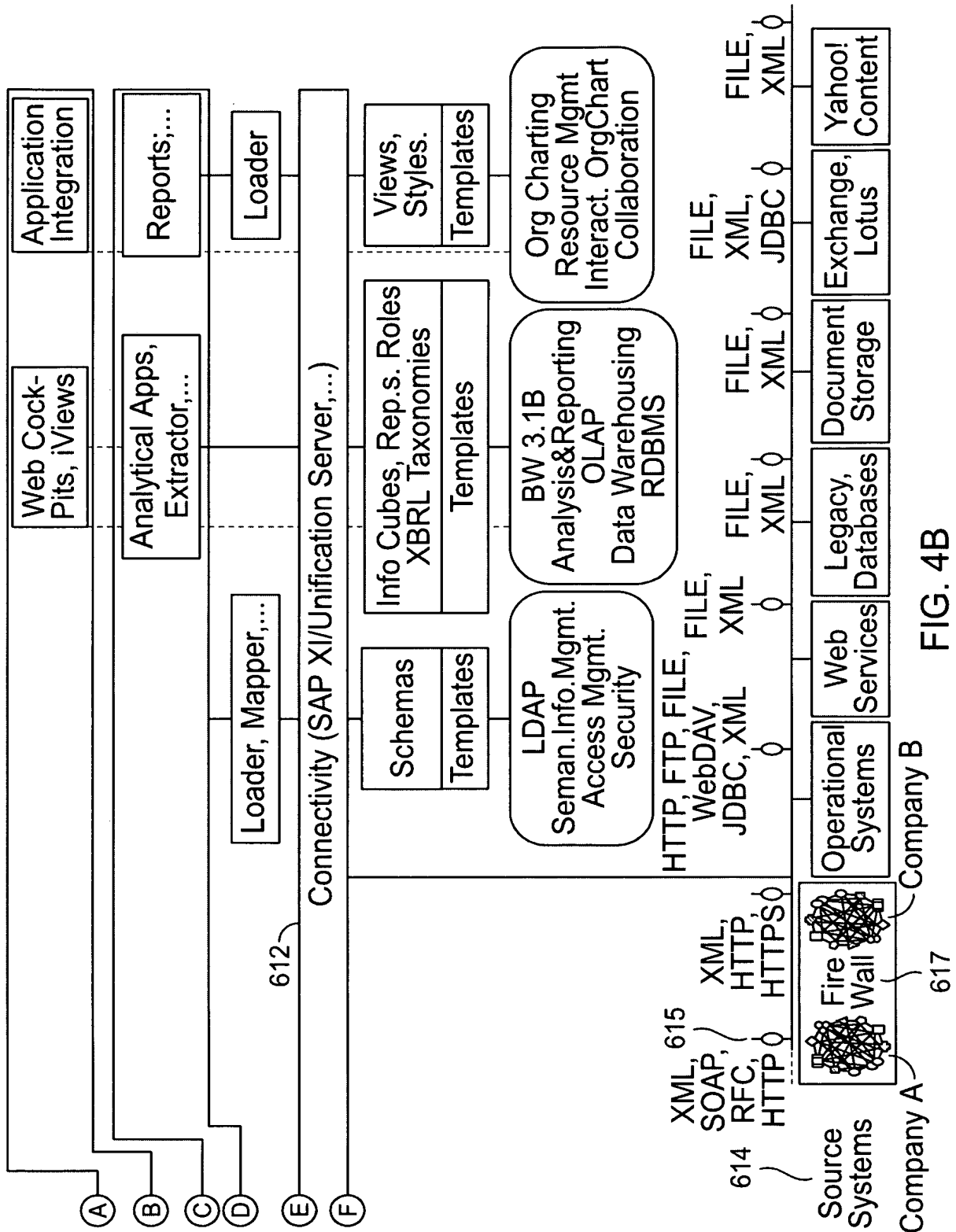


FIG. 3





1200

1210 1208

Welcome, Aliza Wagner Personalize

1202

Marine Systems Inc.

1215 Home • Deliverables • Organization Design • Employee Redeployment

Organization Planning Employee Info

1220

1225

1227

1228

1230

1231

1234

Transition Planning

Change Management Planning

Synergy/Risk Management

Initiative Management

Search

Filters Advanced...

Actions 1227 (3)

Save/Open Version

Modify Headcount

Send for Review/Approval

Move History

General Object

Help

Company: Marine System Inc. Object Type: Group Name: Research & Development Org ID: 000000135241
Manager: Yue Instant Current Headcount: 608 Allotted Headcount: 51
Sub-department: Haul & Deck Fitting, Fabrication, Mast & Rigging Annual Budget: \$32,546,000
2002 Employee Turnover: 78.6% Employee Classifications: Sr. Machinist (88), Jr. Machinist (144), Machinist (203),
Sr. Plastic Engineer (32), Plastic Engineer (65), Administrator (65), Administrator (3), Line Manager (8) Remark:

Marine System Inc. 1240

Division Divisions

View by Organization Structure

Save Create New Delete Modify Headcount Assign To...

The Organization View of the Sailing Products

Allotted Current Open Requested

Research & Development Yue Instant 653 608 51 22

HighLevel/Temporary Assignment

Haul and Deck Fittings Michael Cheng 165 160 5 5

Fabrication Jason Ho 128 100 28 5

CNC Team Joerg Graf 88 50 18 3

Jake Brown Sr. Machinist

Daryl Vance Machinist

Frank Jones Jr. Machinist

Injection Molding Team Kent Clark 40 47 10 2

Abdullah Arif Sr. Plastics Engineer

Abramowitz Stephanie Sr. Plastics Engineer

Torres Marycarmen Plastics Engineer

Wood Parts Team Jon Stephanson

Barbra Timothy Sr. Machinist

Mary Sloan Machinist

Speedial Inc. 1270

Division US West

View by Organization Structure

Assign To...

The Organization View of the Research Department

Current Assigned On Bench

Lay-off Candidate

Product Research Dennis Shea 152 16 136

Haul and Keel Products Larry Dayton 10 0 8

Sail Products Josh MacHugh 20 0 18

Engineer Support Group Todd Woody 3 0 3

Aluminum & Steel Team Jason Hertz 3 0 3

Schultz Karl-Heinz Sr. Mechanical Engineer

Newsome Richard Mechanical Engineer

Merkle Tim Mechanical Engineer

Wood Parts Team Jon Stephanson 3 0 3

Bruchmann Hanna Sr. Machinist

Plenk Susanne Machinist

Wagener Harald Jr. Machinist

Fiber Molding Team Adam Vaghin 3 0 3

Maharaj Deepak Sr. Material Engineer

FIG. 5

1240A Marine System Inc. 1270A 1270

1241 Divisions 1242 1271 Division US South 1272

1243 View by Organization Structure 1244 1273 View by Organization Structure 1274

1246 Save Create New Delete Modify Headcount Assign To... 1278 1279B

1248 The Organization View of the Sailing Products 1249B

1249 1249A Allotted Current Open Requested

1250 Research & Development Yue Instant 1251 1249C 1249D

1255 HighLevel/Temporary Assignment 1256 Haul and Deck Fittings Michael Cheng 1257 Fabrication Jason Ho 1258 CNC Team Joerg Graf 1260

1261 Jake Brown Sr. Machinist
Daryl Vance Machinist
Frank Jones Jr. Machinist

1265 Injection Molding Team Kent Clark
Abdullah Arif Sr. Plastics Engineer
Abramowitz Stephanie Sr. Plastics Engineer
Torres Marycarmen Plastics Engineer
Wood Parts Team Jon Stephanson
Barbra Timothy Sr. Machinist
Mary Sloan Machinist
Wendy Lowe Jr. Machinist
Mast & Rigging Group Matt Dutton
Production A Thoman Michael
Production B Sun Robin
Production C Rodrigues Domingos

1267 The Organization View of the Research Department

1279 Lay-off Candidate 1280 1279 1279C

1279A Product Research Dennis Shea 1279B Haul and Keel Products Larry Dayton 1279C Sail Products Josh Machigh 1279D Engineer Support Group Todd Woody 1279E Aluminum & Steel Team Jason Hertz 1279F Schultz Karl-Heinz Sr. Mechanical Engineer 1279G Newsome Richard Mechanical Engineer 1279H Merkle Tim Mechanical Engineer 1279I Wood Parts Team Jon Stephanson 1279J Bruchmann Hanna Sr. Machinist 1279K Plenk Susanne Machinist 1279L Wagener Harald Jr. Machinist 1279M Fiber Molding Team Adam Vaghn 1279N Maharaj Deepak Sr. Material Engineer 1279O Vialaneix Olivier Material Engineer 1279P Abu Zaineh Material Engineer

1265A 1265C 1265D 1285A 1285B

1265B FIG. 6

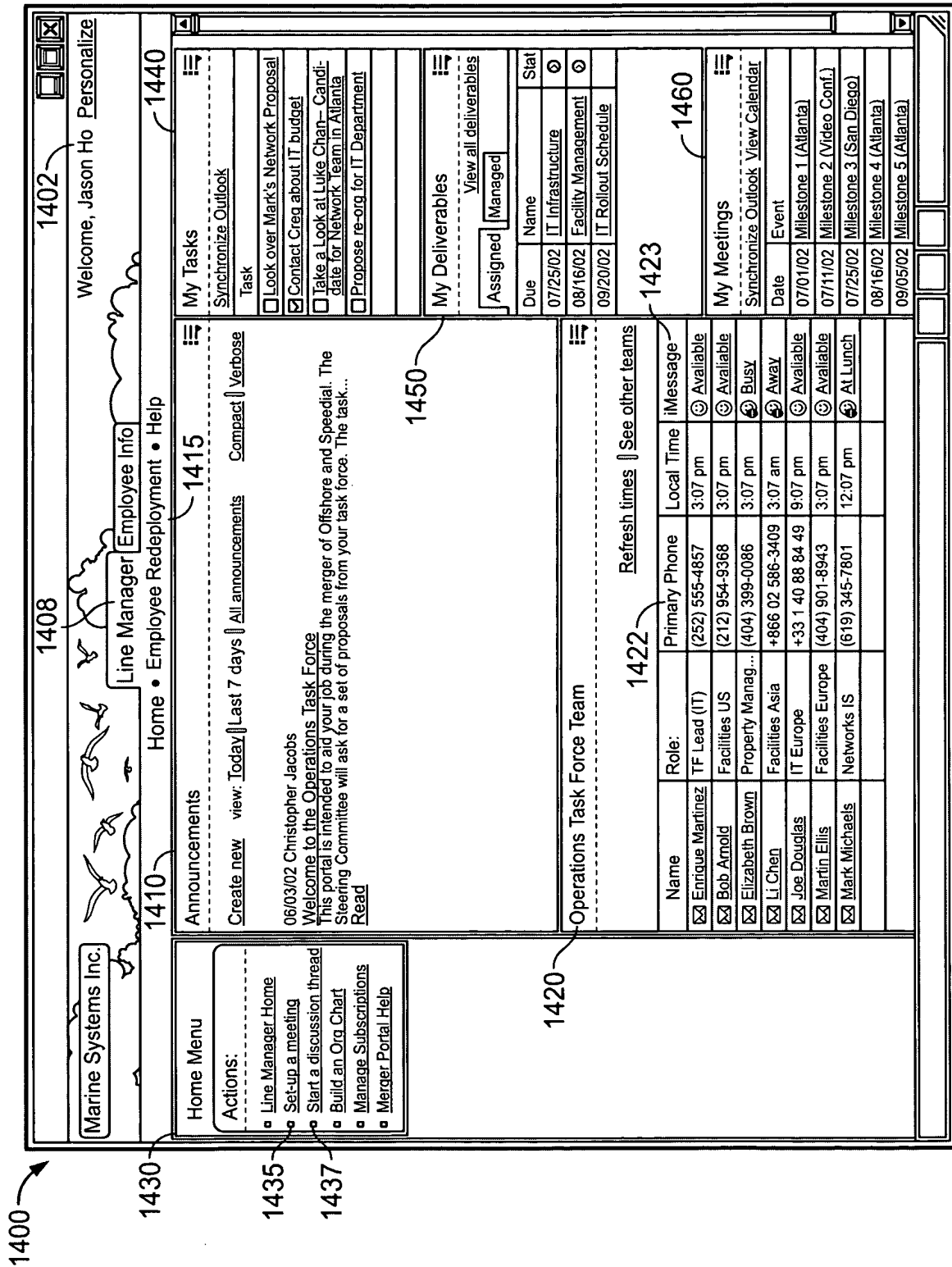


FIG. 7

1500

1520

1525

1535

1536

1408

1415

1402

1510

1515

Marine Systems Inc.

Welcome, Jason Ho Personalize

Line Manager Employee Info

Home • Employee Redeployment • Help

Employee Redeployment »

Search

Filters Advanced...

Actions (7)

Line Manager Home 1530

Upload a file

Set-up a Meeting

Start a Discussion

Manage Subscriptions

Merger Portal Help

Build an Org. Chart

Help

Group X Members

Manager	Jason Ho	Budgeted Headcount	45
Cost Center	16300054187	Actual Headcount	40
Org. ID	00001345	Open Headcount	5

Position	Employee Name	Status	Remarks
► New Position Request (2)			
▼ Sr. Developer (3)			
	Joe Bolt	Full Time	
	Mary Lynch	Full Time	
	Amahn Noua	Full Time	
▼ Jr. Developer (5)			
	Tiffany Liu	Full Time	
	Demian Jones	Full Time	
	Ulrich Pusch	Full Time	
	Gabie Morun	Full Time	
	Jens Thelen	Full Time	
▼ Project Manager (4)			
	David Wang	Full Time	
	Joseph Mardin	Full Time	
	Naomel Yasamoku	Full Time	
	Arend Mansch	Full Time	

Page 1/4

Position Details

Save Clear Form

Job Title: Jr. Developer

Request Position(s):

Category:

Grade (if known):

Length of Experience: years

Type: ☐ Permanent ☐ Contract / Intern

Job Status: ☐ Full Time ☐ Part Time

Position Location: Country

Job Description:

Skill & Requirements:

FIG. 8

Group X Members				Position Details	
Manager		Jason Ho	1510	1515	
Cost Center		16300054187	1402	1511	
Org. ID		00001345	1512	1513	
Position		1522	1523	1575	
New Position Request (2)		Status	Remarks	Save Change Clear Form	
Sr. Java Developer (2)		1548	1524	Job Title	
Sr. Developer (3)		1561	1524	Request Position(s)	
Joe Bott		Full Time	1524	Category	
Mary Lynch		Full Time	1524	Grade (if known)	
Amahn Noua		Full Time	1524	Length of Experience	
Jr. Developer (5)		Full Time	1524	Type	
Tiffany Liu		Full Time	1524	Job Status	
Demian Jones		Full Time	1524	Position Location	
Ulrich Pusch		Full Time	1524	Country	
Gabie Morun		Full Time	1524	US	
Jens Thelen		Full Time	1524	As a Senior Software Engineer, you will be working in a small, elite group of engineers developing a cutting edge cluster system targeted for high-end production oriented data centers. Linux will be one of the operation systems running on the cluster, and is the area in which we are looking for the most expertise.	
Project Manager (4)		Full Time	1524	Skill & Requirements	
David Wang		Full Time	1524	1590	
Joseph Marcin		Full Time	1524	1595	
Naomei Yasamoku		Full Time	1524	Position Contact	
Arend Mansch		Full Time	1524	Contact TEL	

1521
1540
1545
1560

FIG. 9

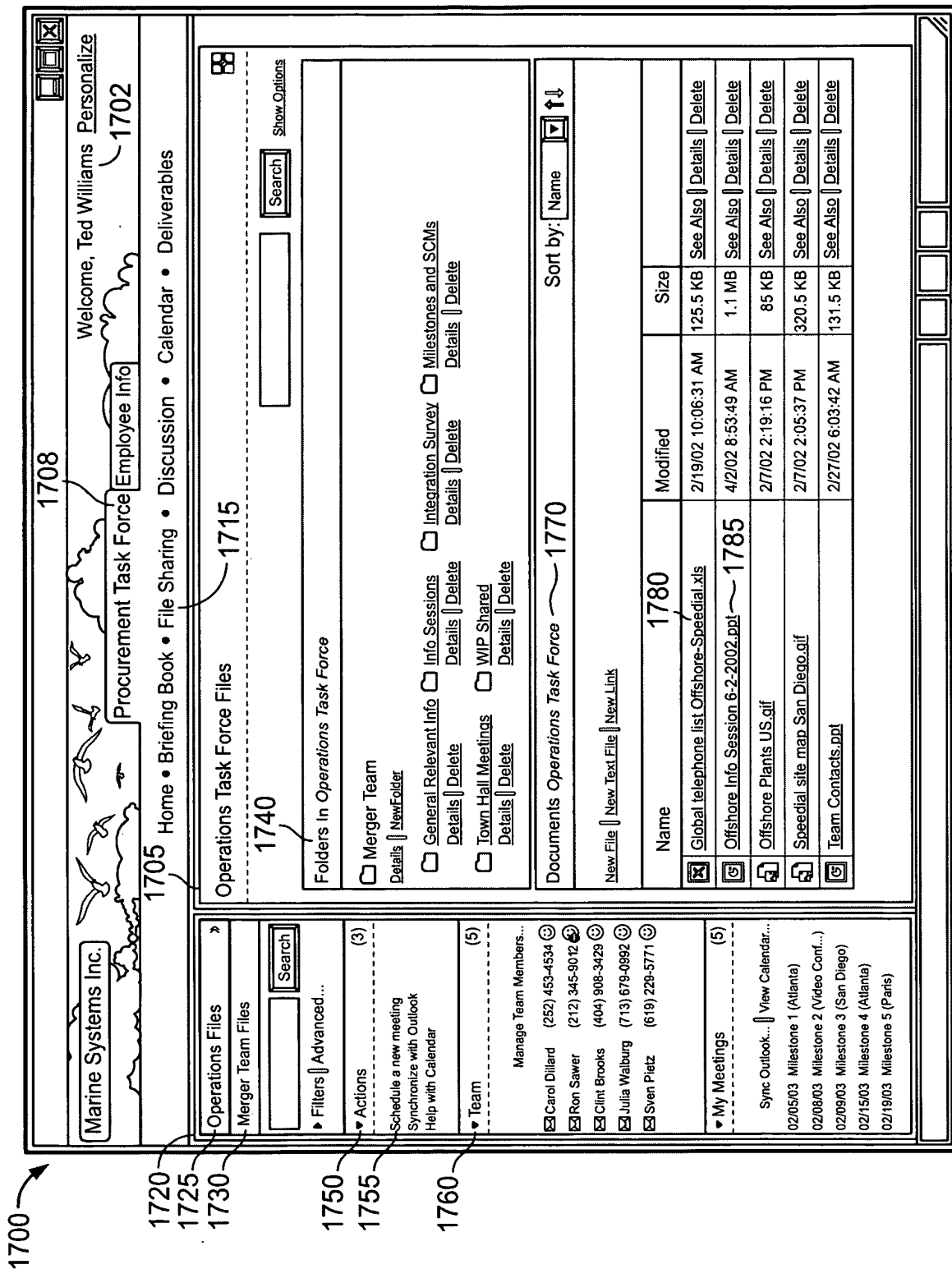


FIG. 10

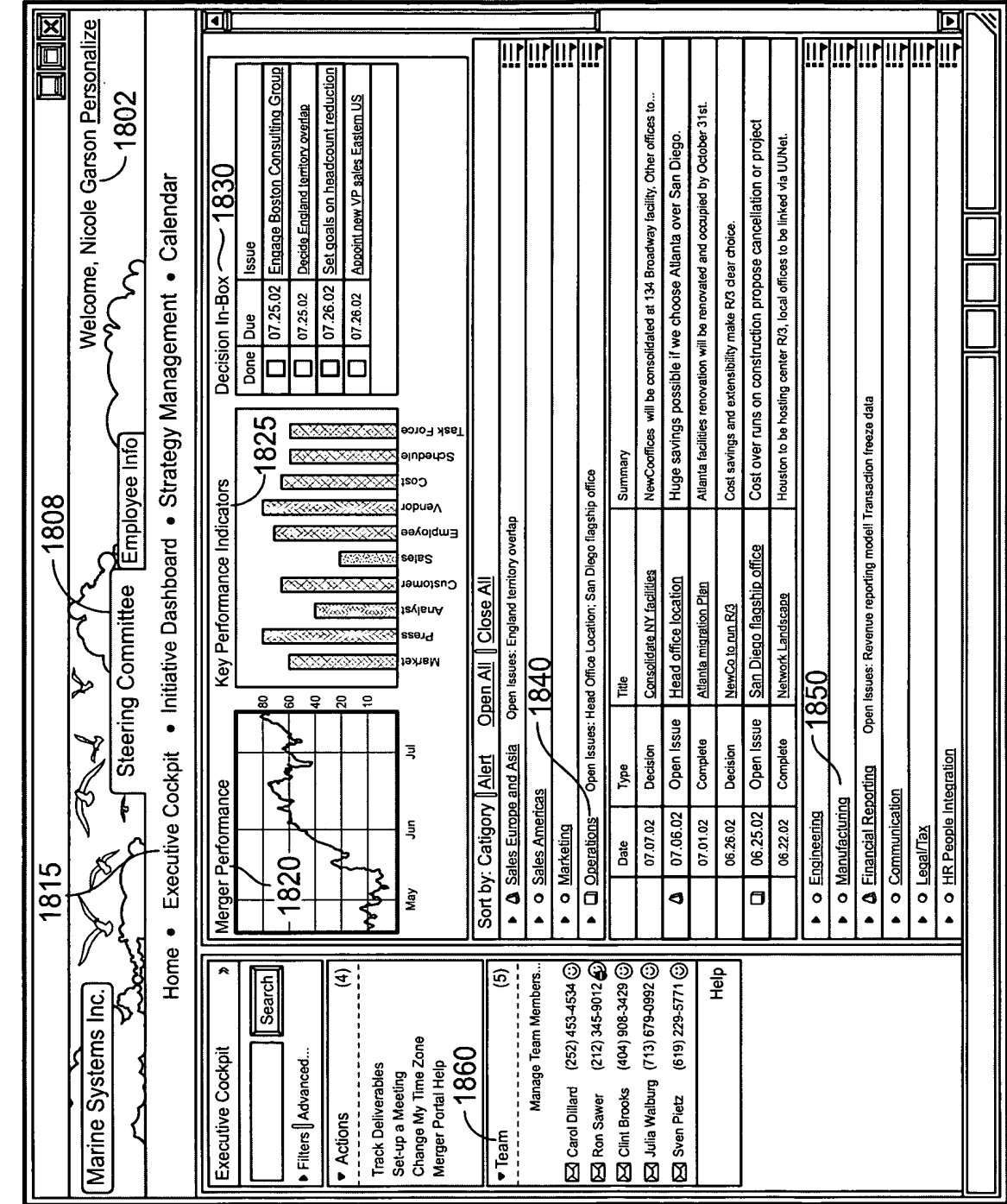


FIG. 11

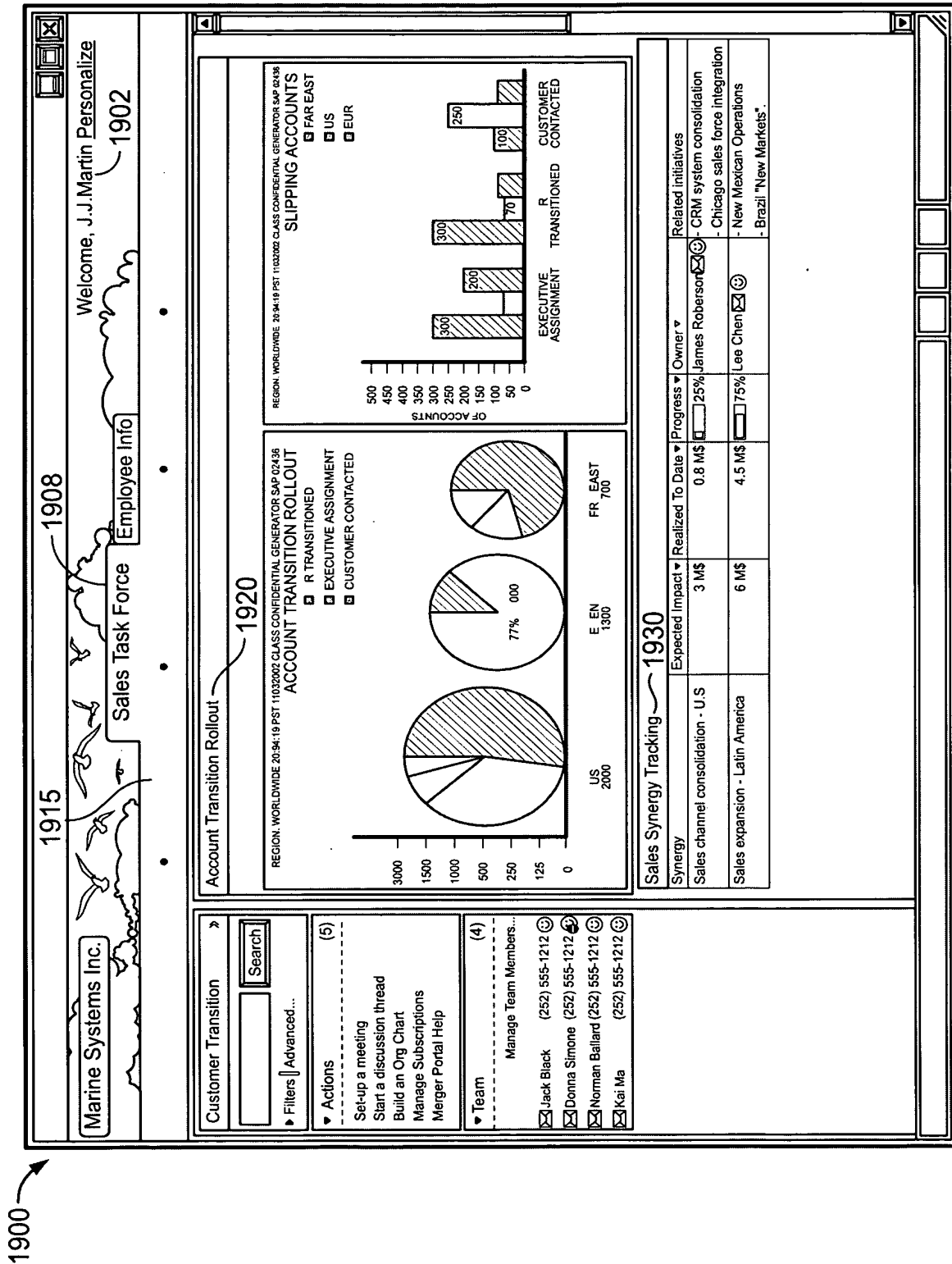


FIG. 12

FIG. 13

FIG. 14

FIG. 14

2212
2215

Schedule Rollout ~ 2202
2230 2232 2235
2240 2245

Template: ☐ Default Template
Account: West Marine, Inc.

Status	Action Item ~ 2225	2226	Action	Template	Owner	Due
✓	Notify AEs of account assignment	2234	Auto Email	Standard AE Transfer NA	System	Day 1
✗	AE Personalized Communication		User Action	(define)	System	(define) 2250
✗	Customer Communication ~ 2228		Auto Email	(define)	-	(define) 2247
✗	Cross-Selling Pre-Rigging Buyers		Auto Email	(define)	-	(define)
✗	Retention Plan		Auto Email	(define)	-	(define)

Cross-Selling Pre-Rigging Buyers

Opportunity Name:

Actions:

Notification Template:

Send to:

Listed Account Executives

Trigger Date:

Day 1 + days

FIG. 15

FIG. 16

FIG. 16

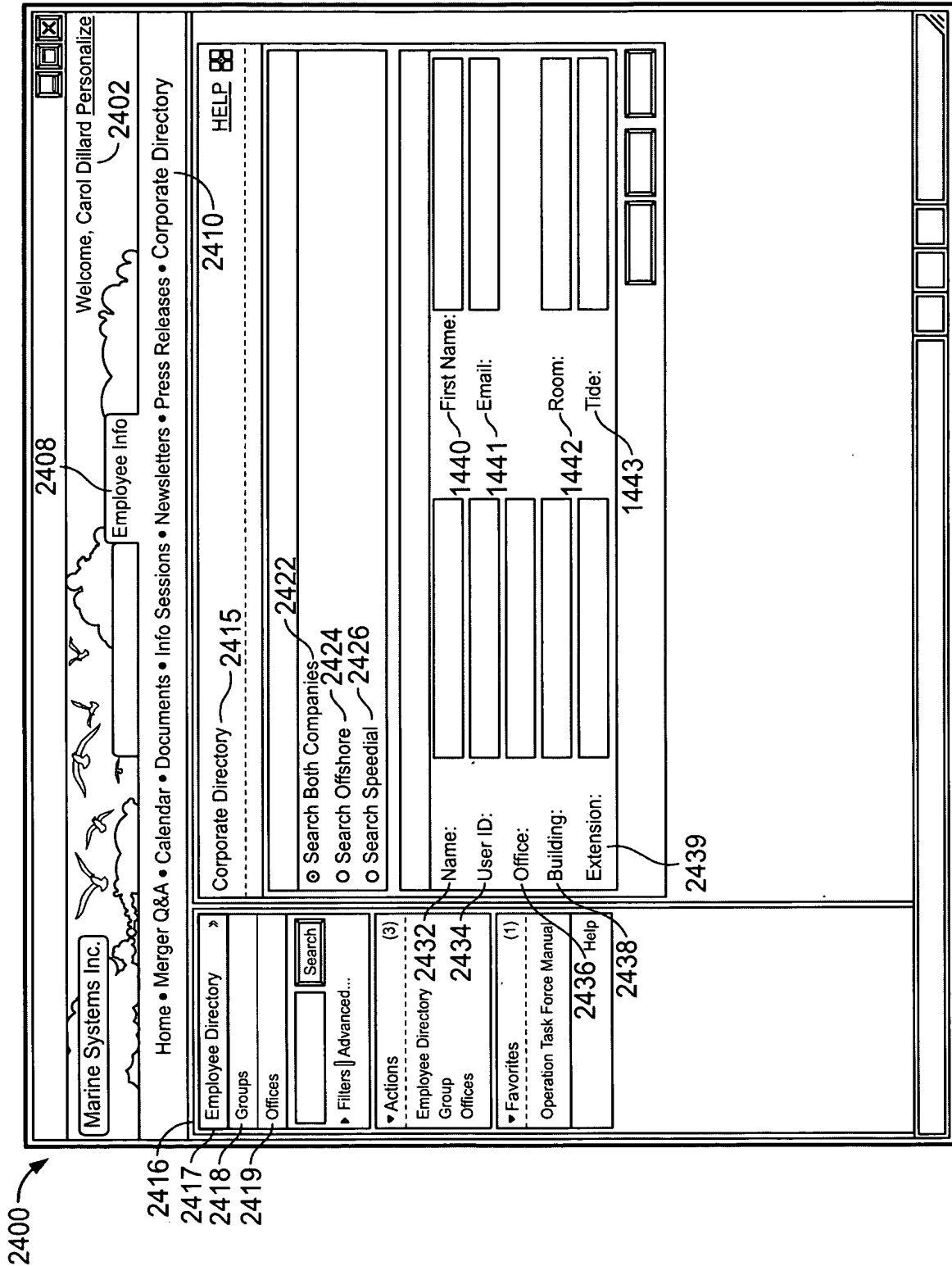


FIG. 17

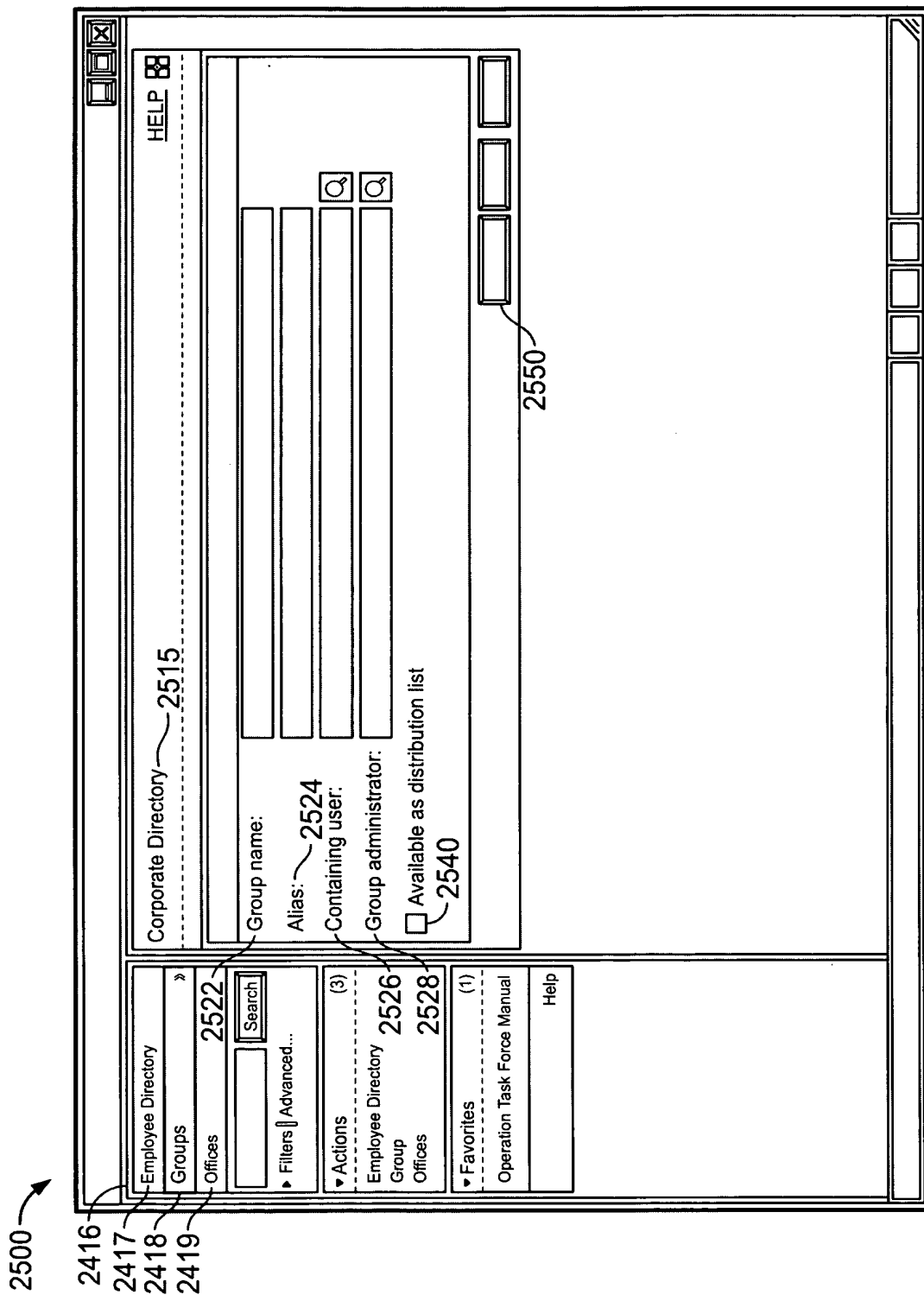


FIG. 18

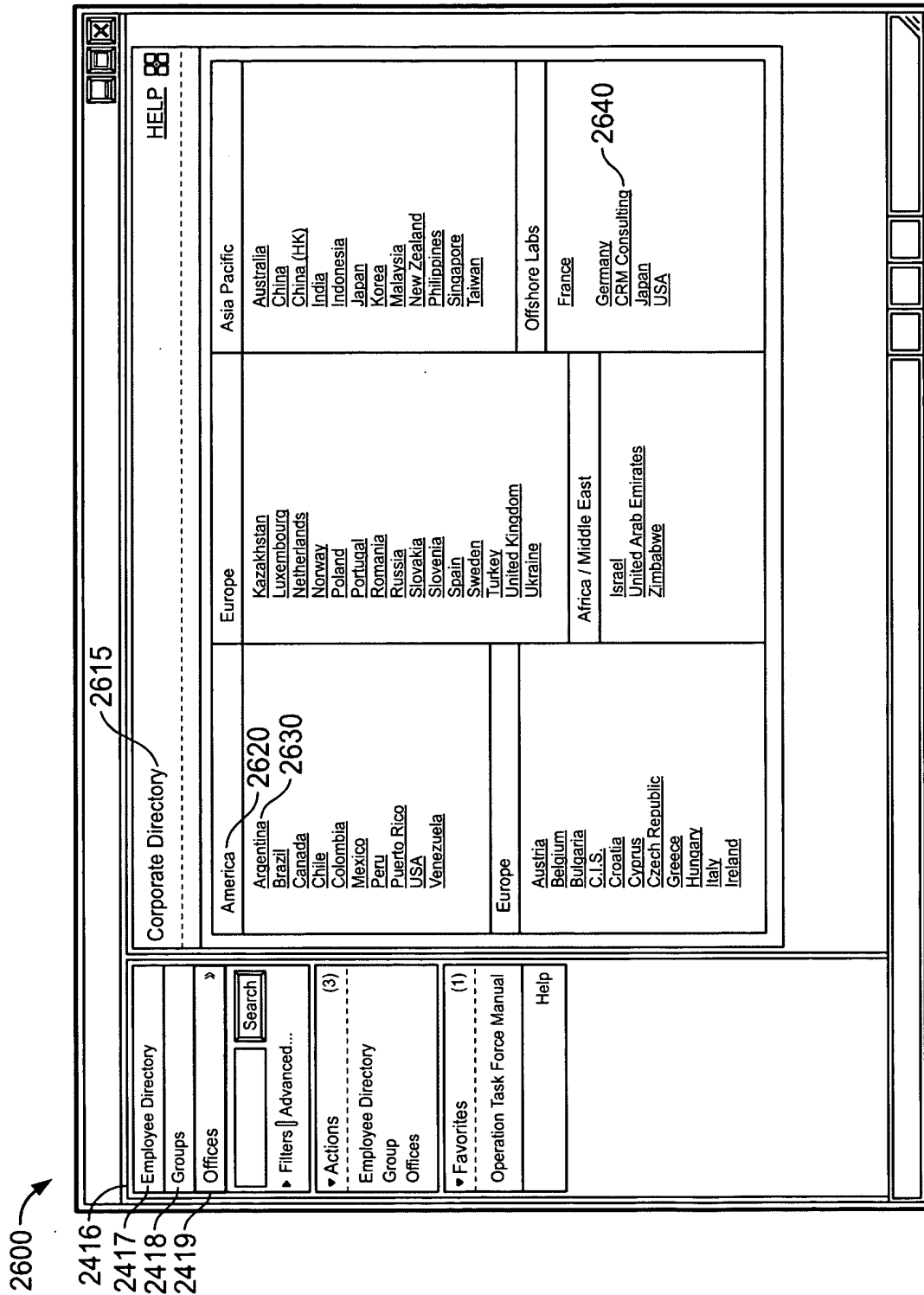


FIG. 19

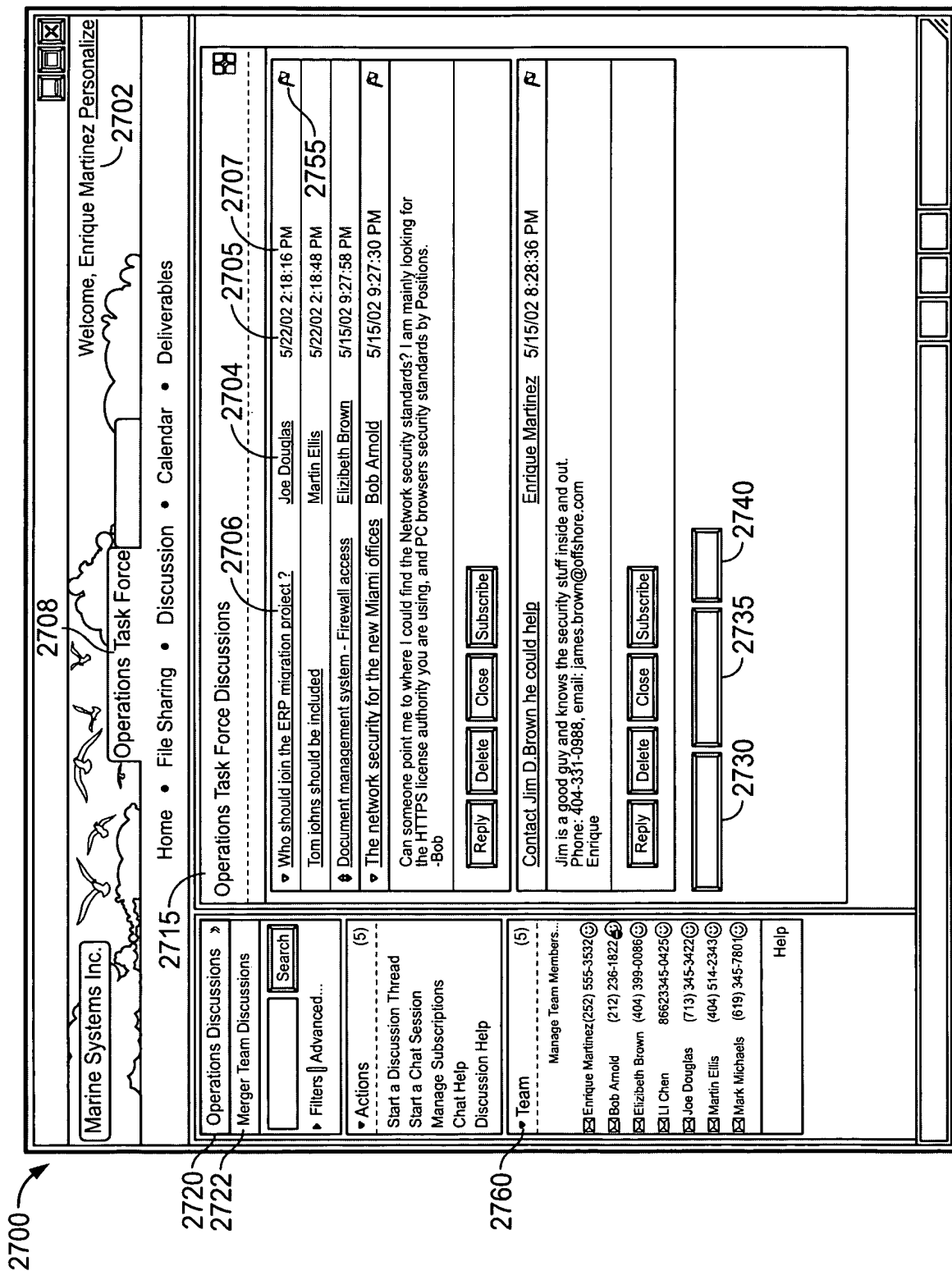


FIG. 20

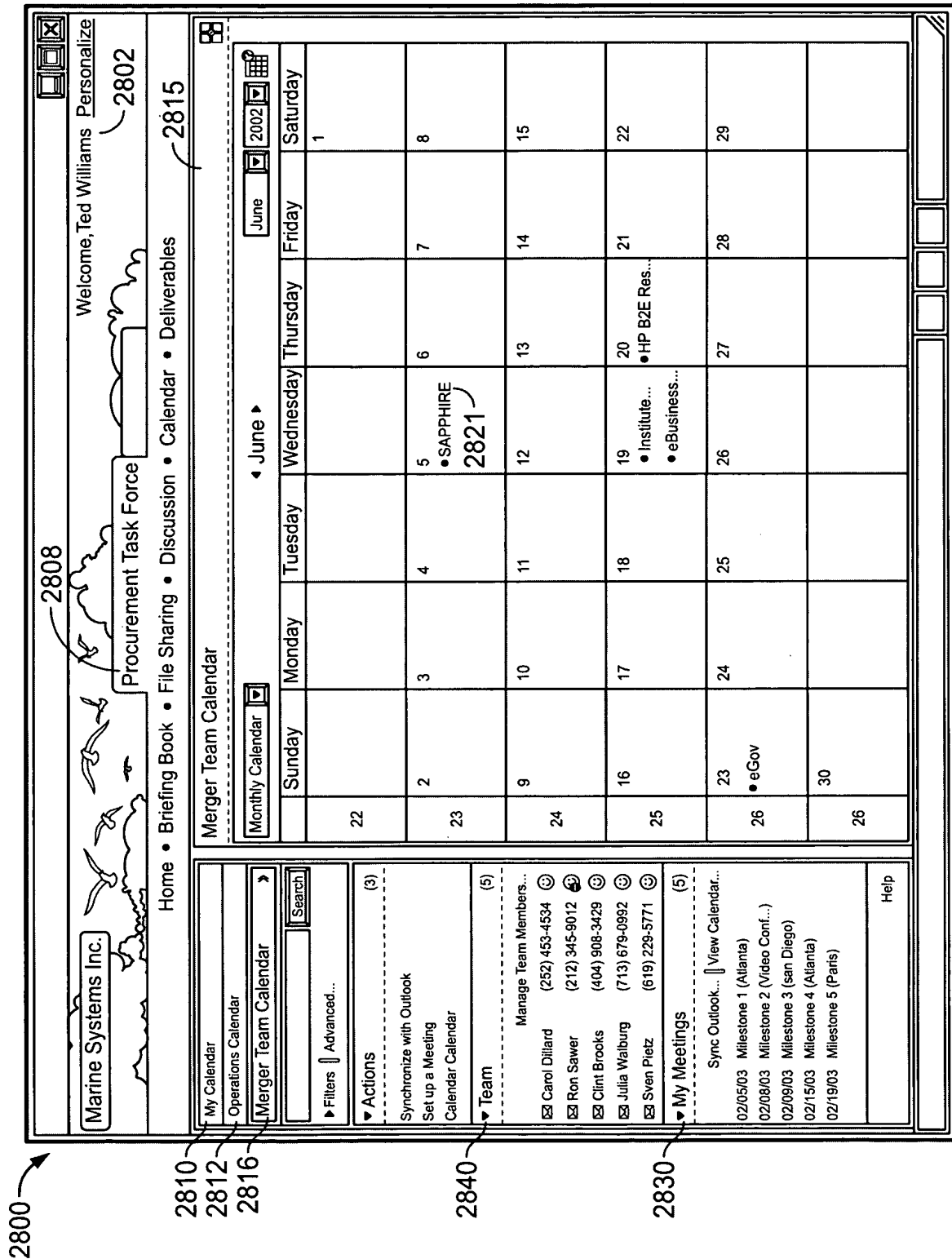


FIG. 21